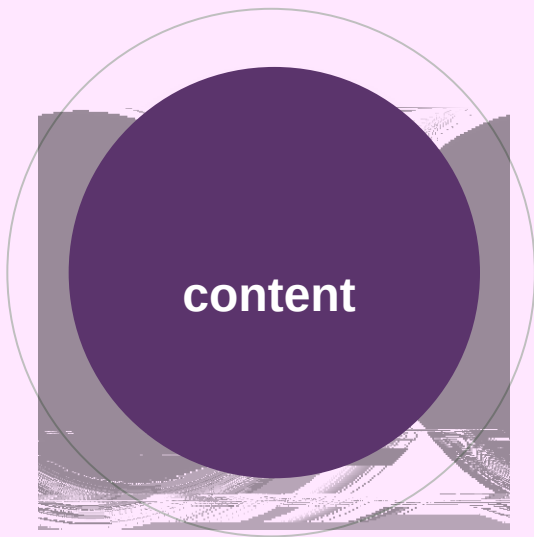








01
part

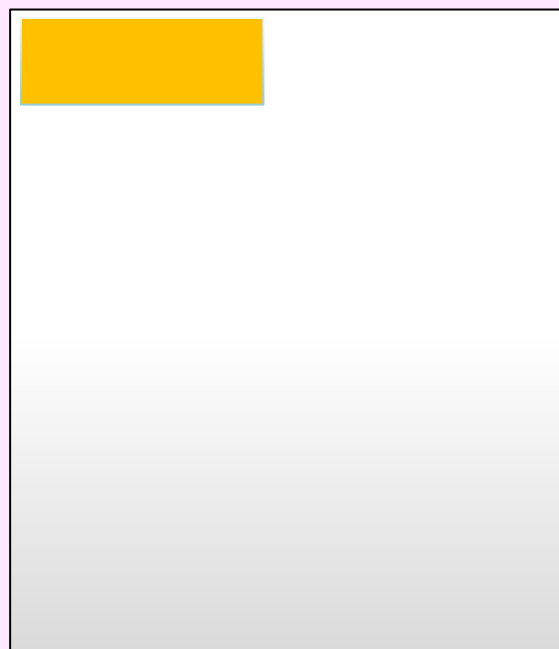
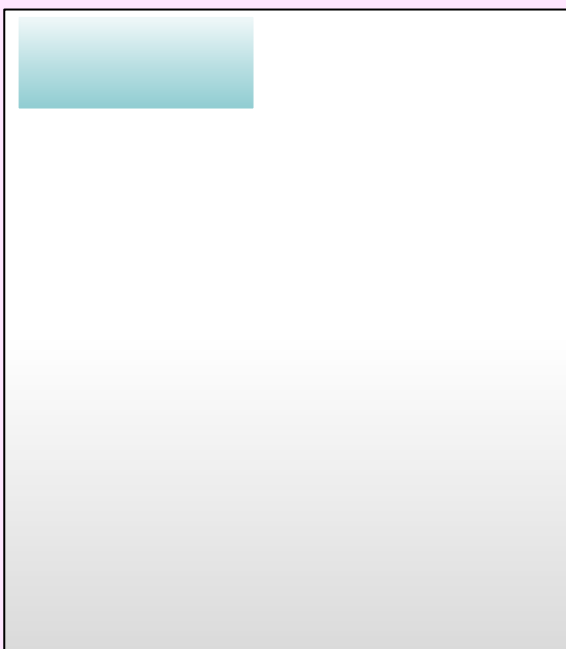


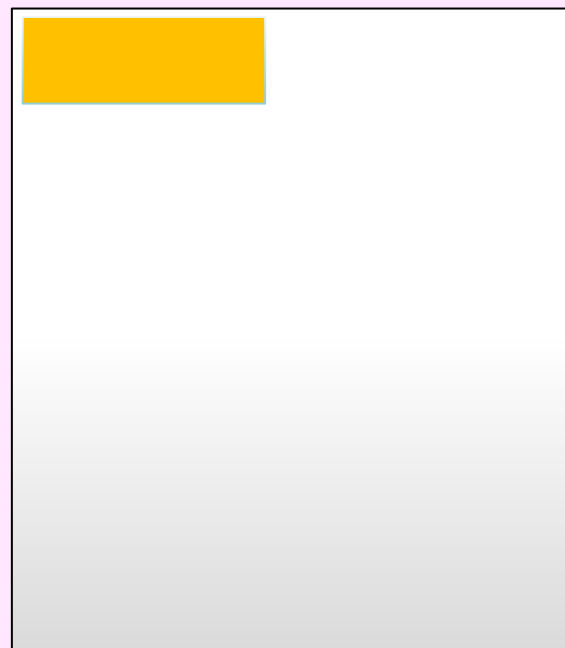
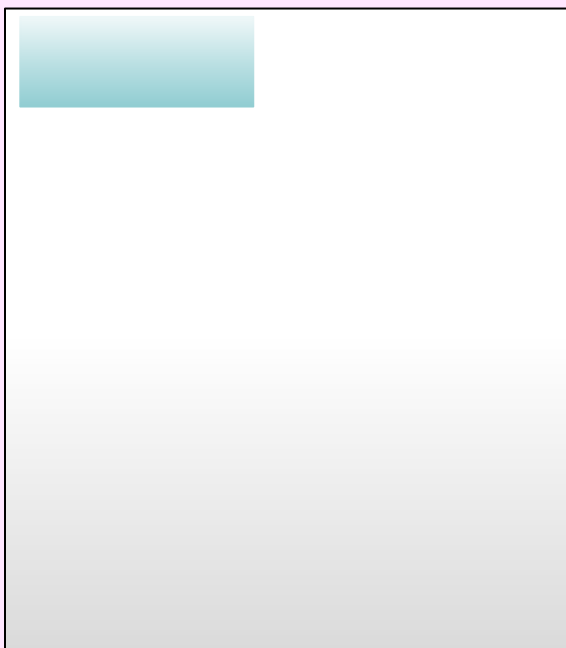
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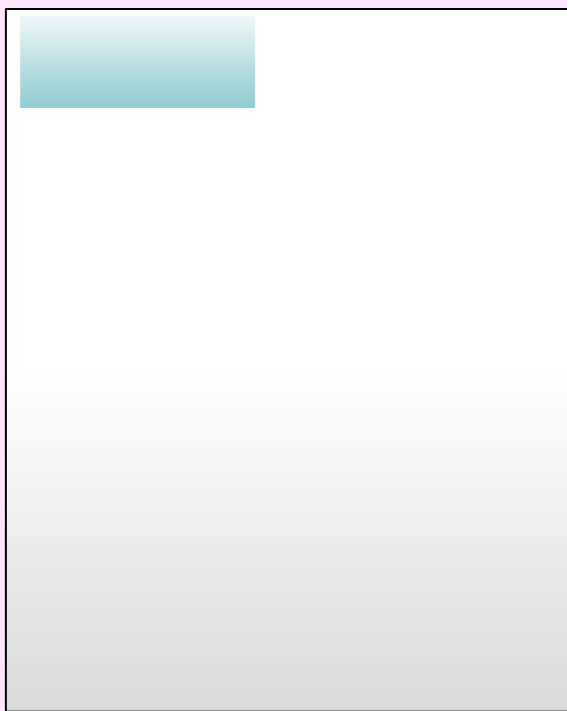
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02
part

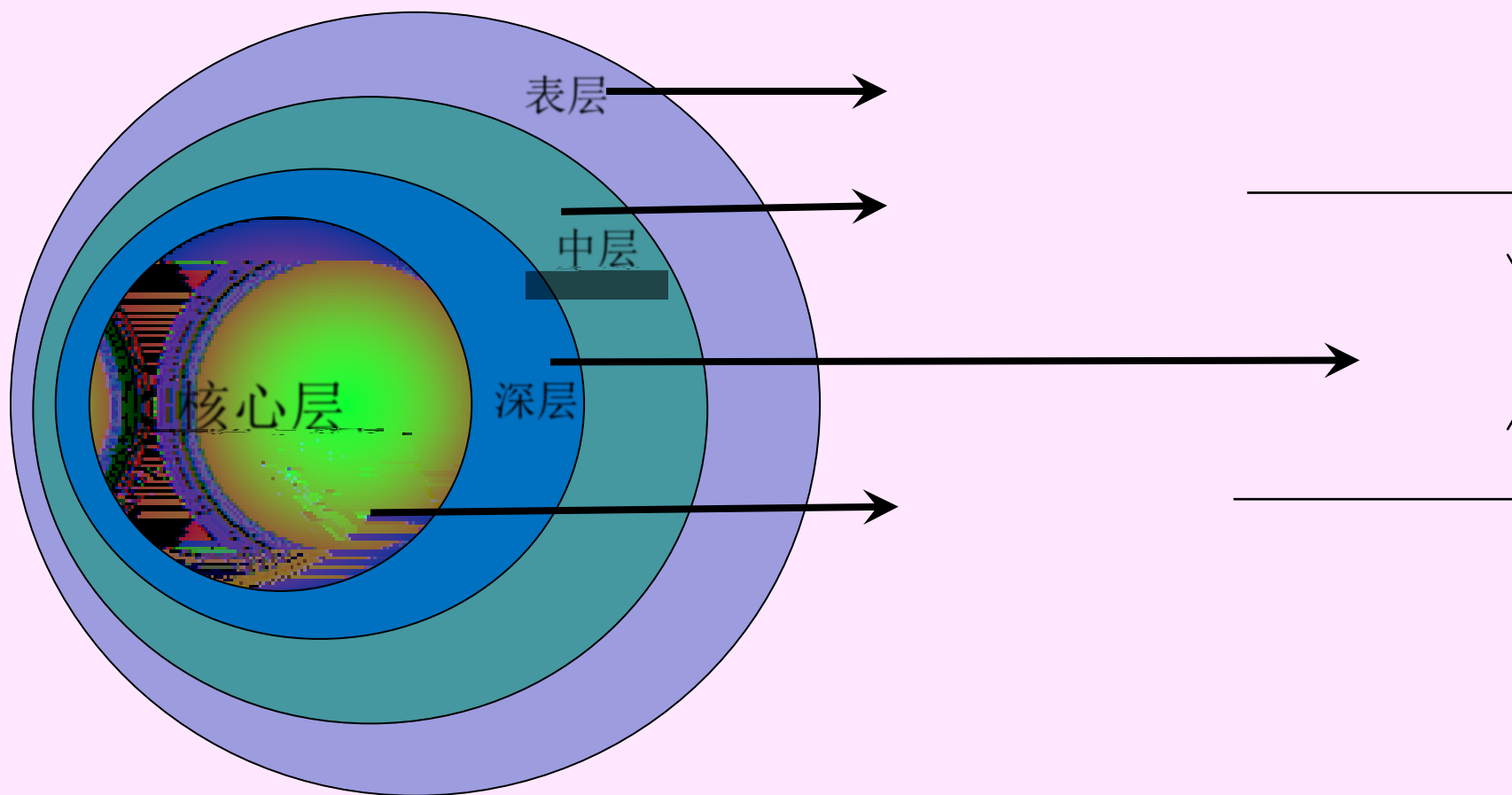


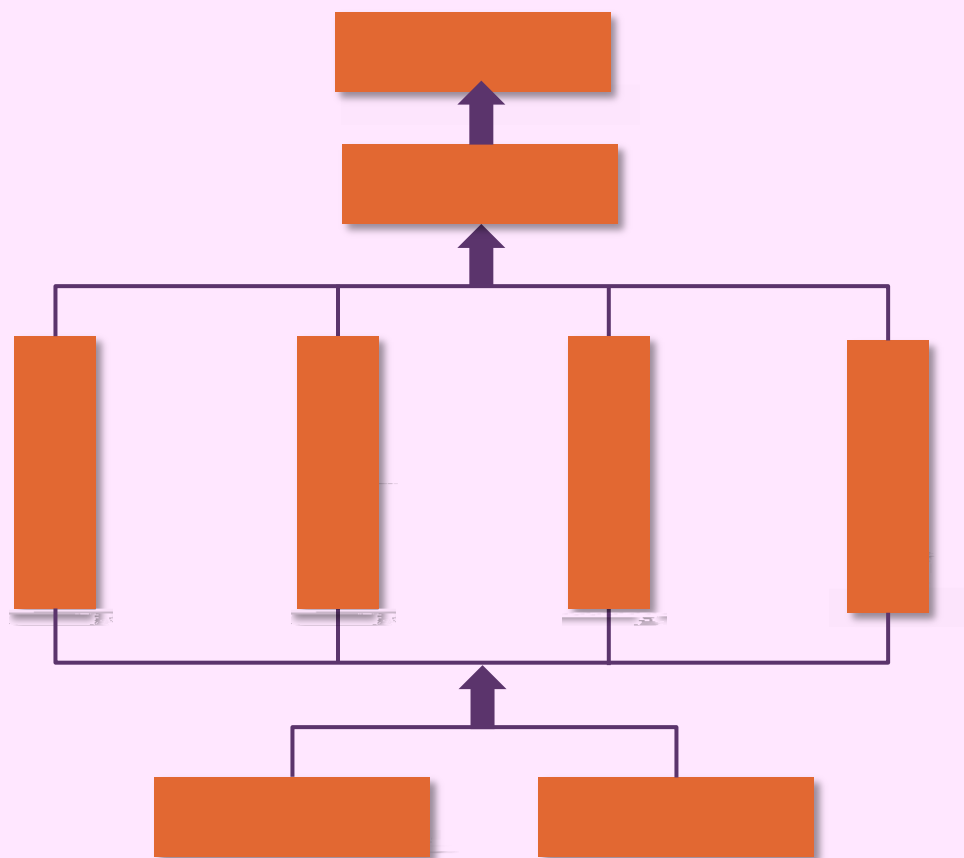




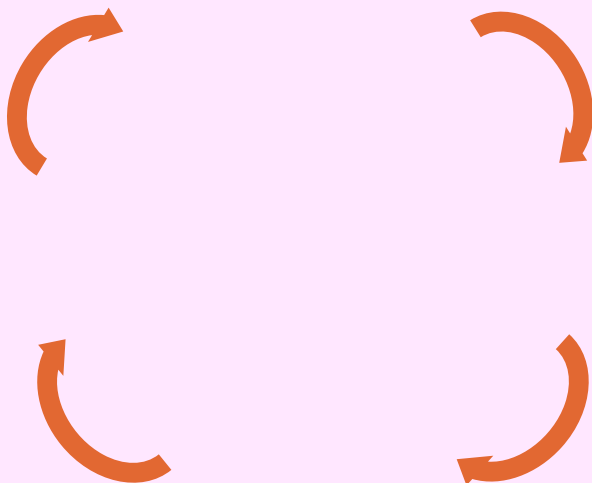


03
part

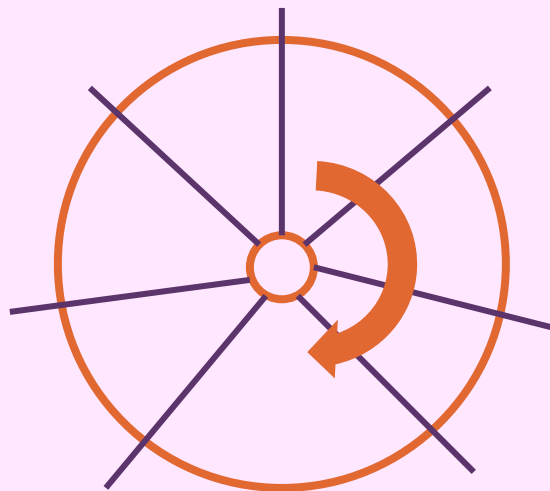




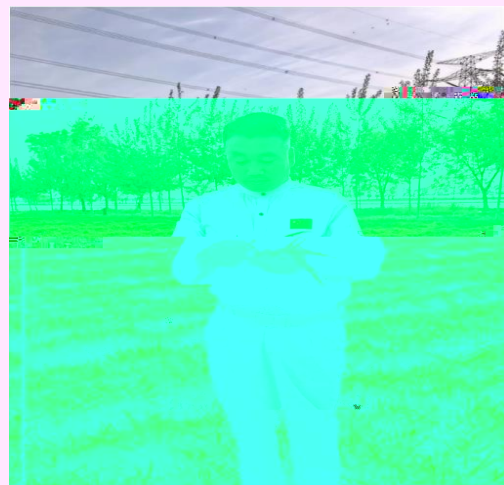
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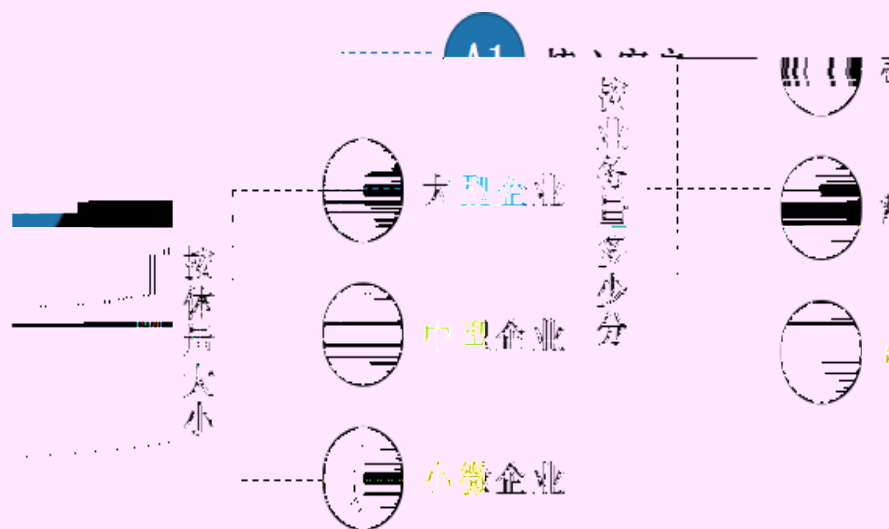
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贵宾客户

重要客户

可挖掘客户



分123，可灵活运用

【注】也可以按业务量分ABC，按体量分123

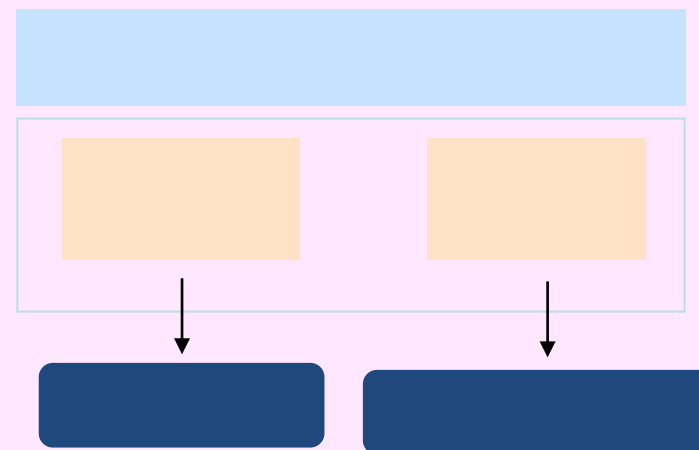
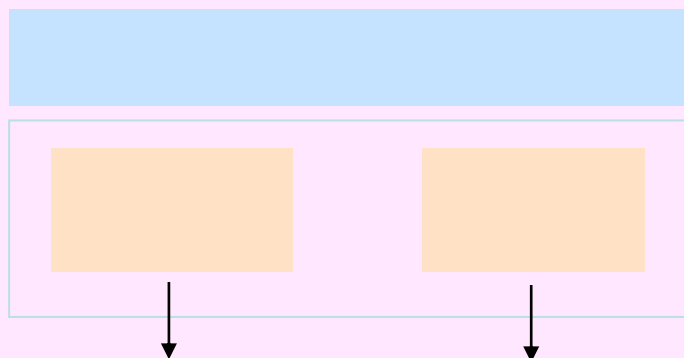
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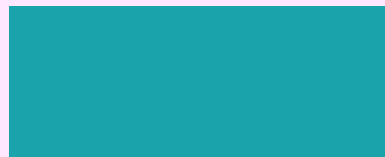
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03



05



02



04

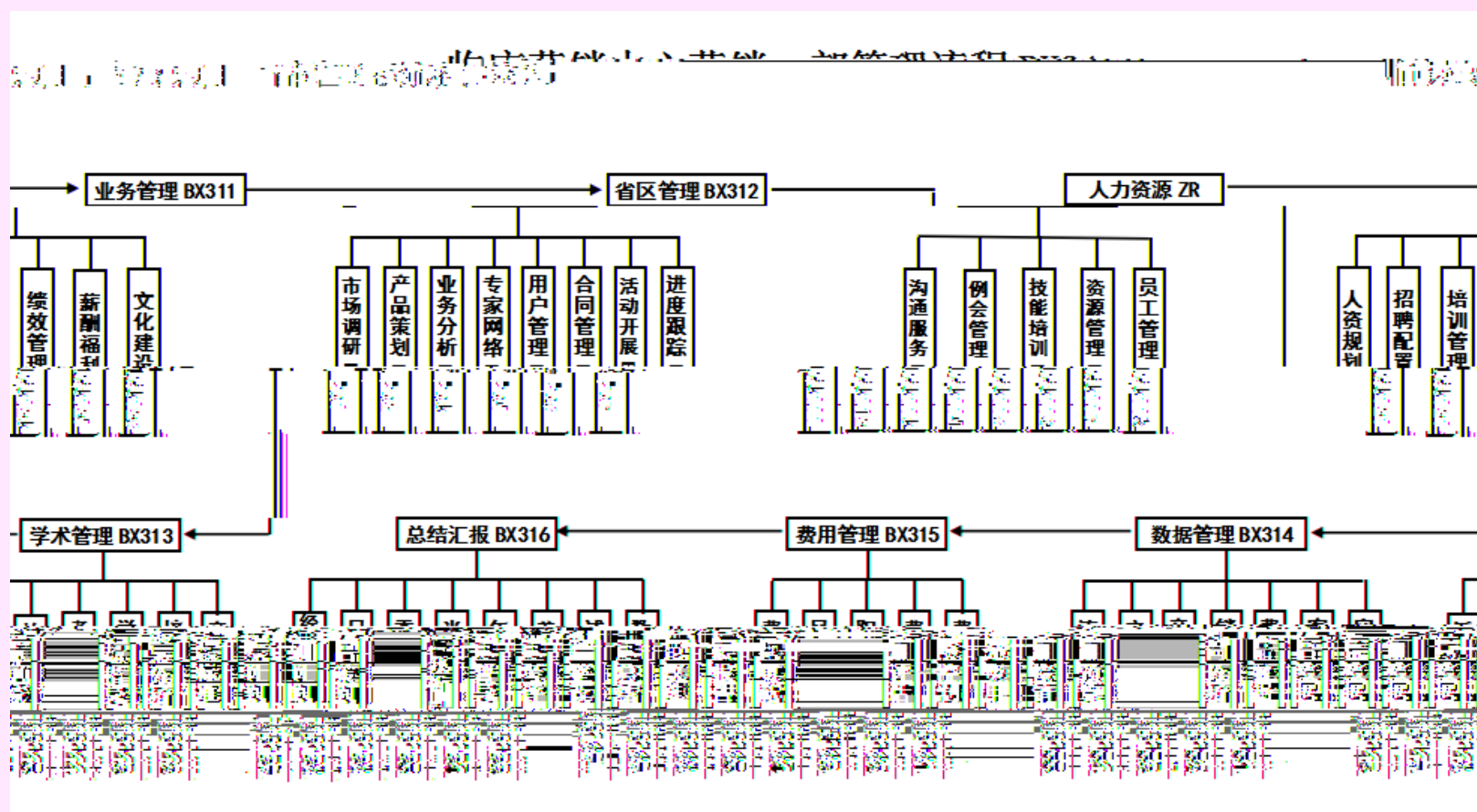


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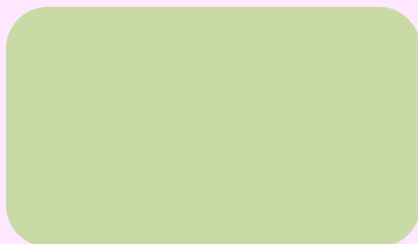
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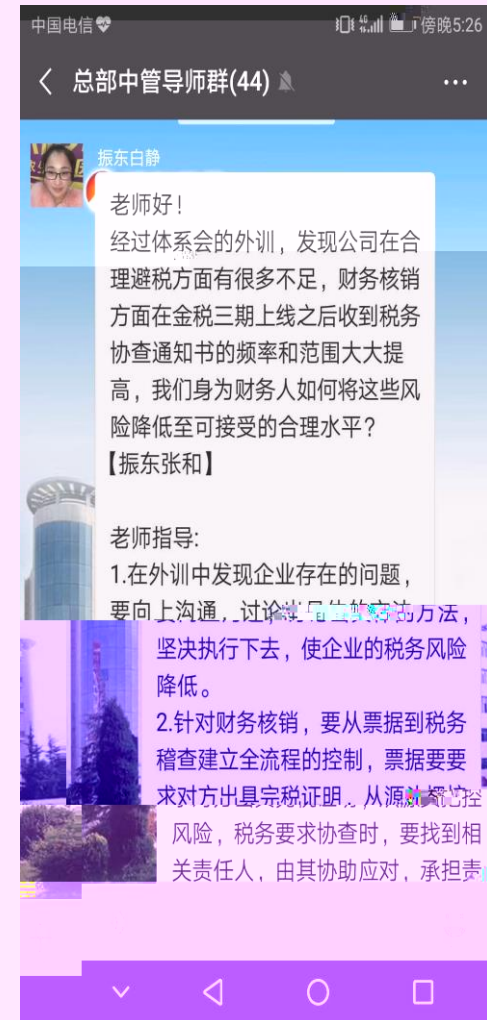
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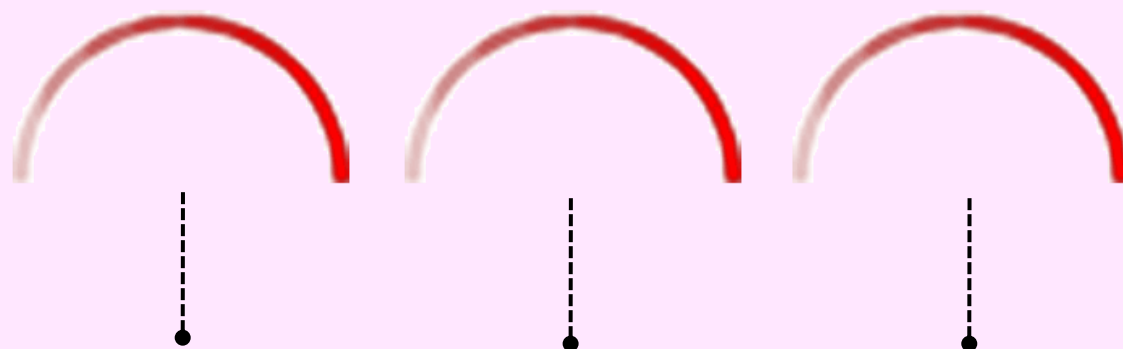
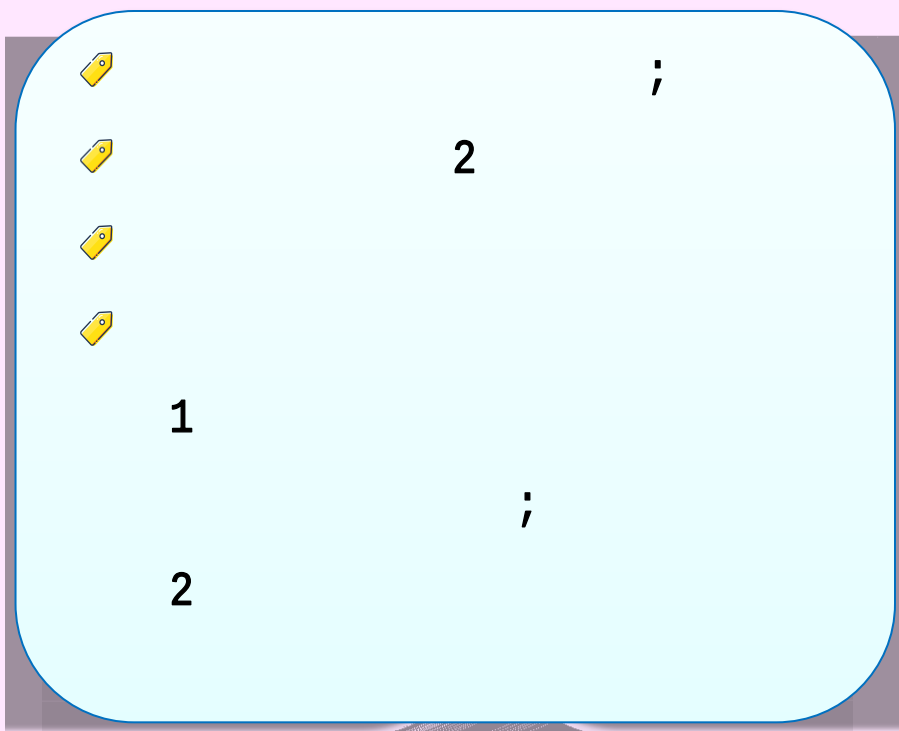


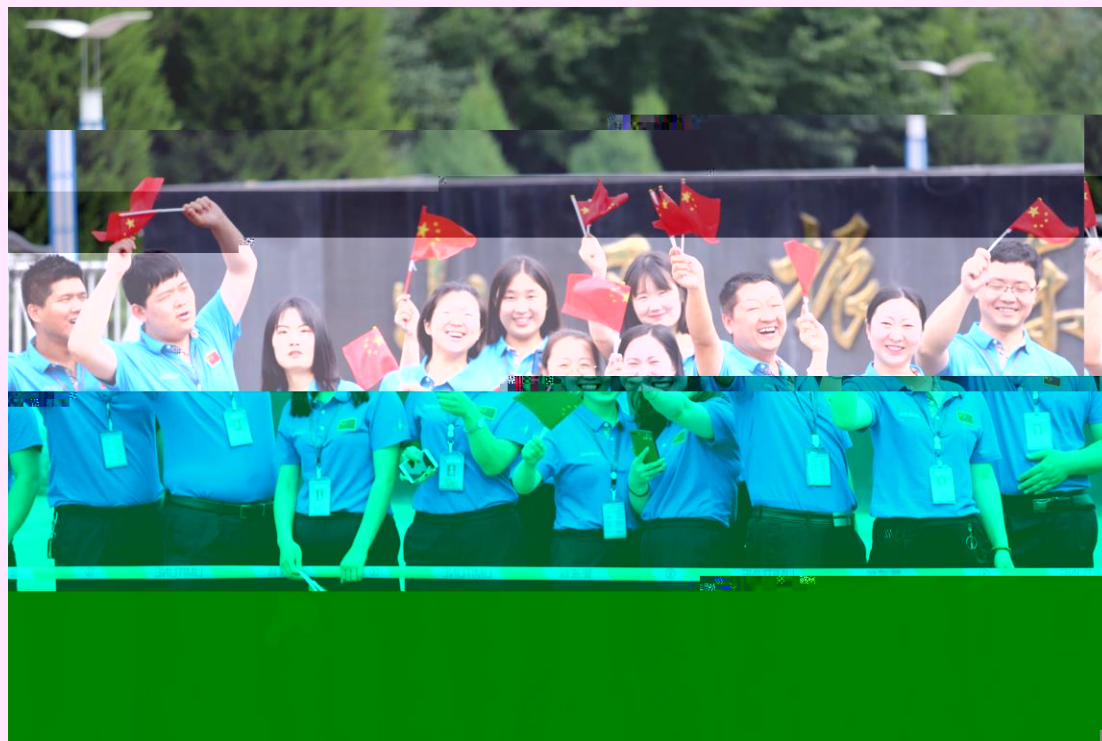
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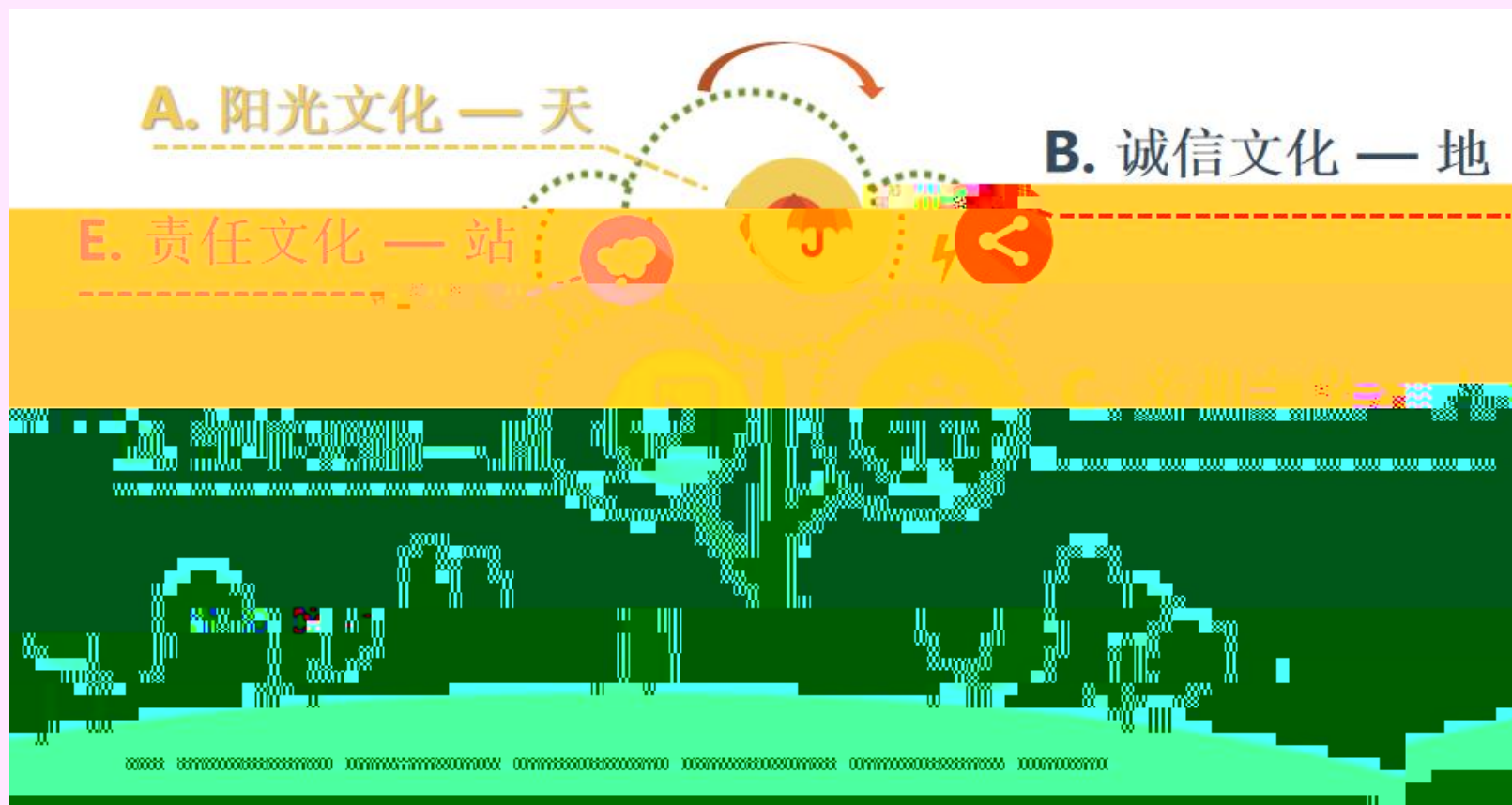




6









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26



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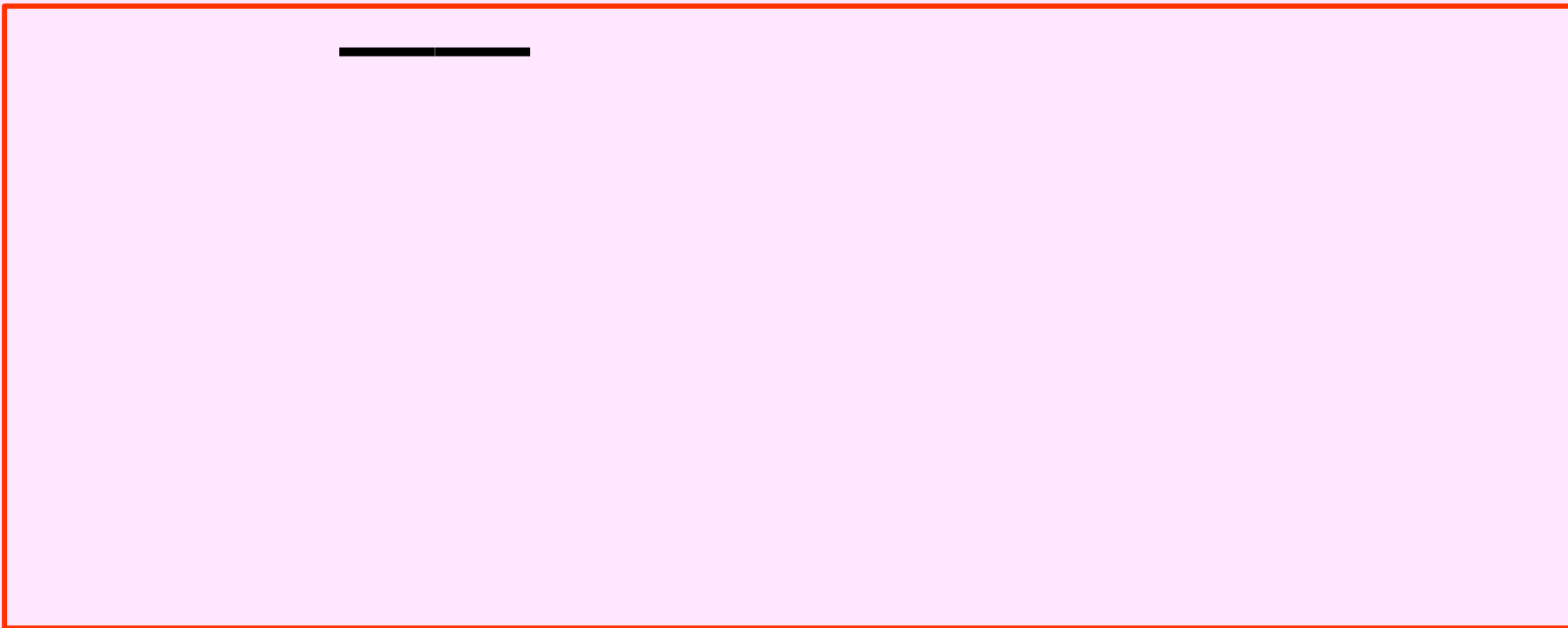
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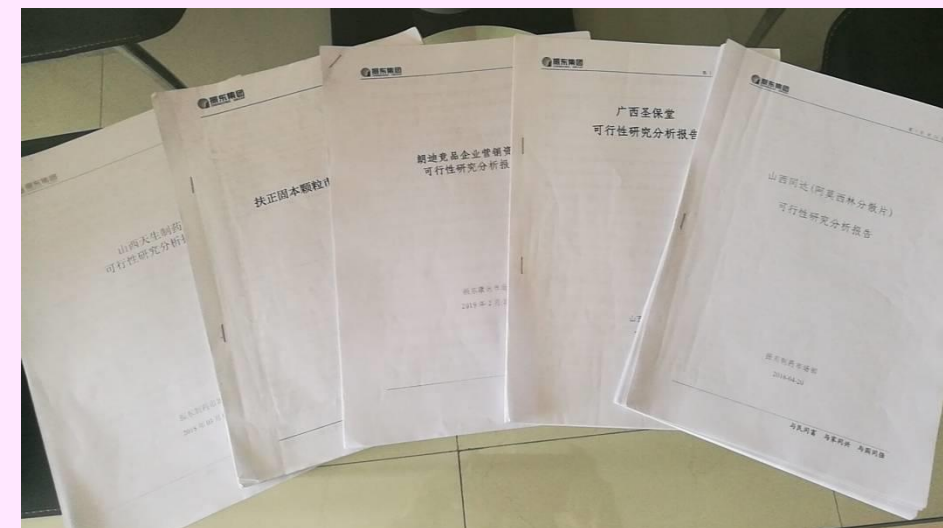
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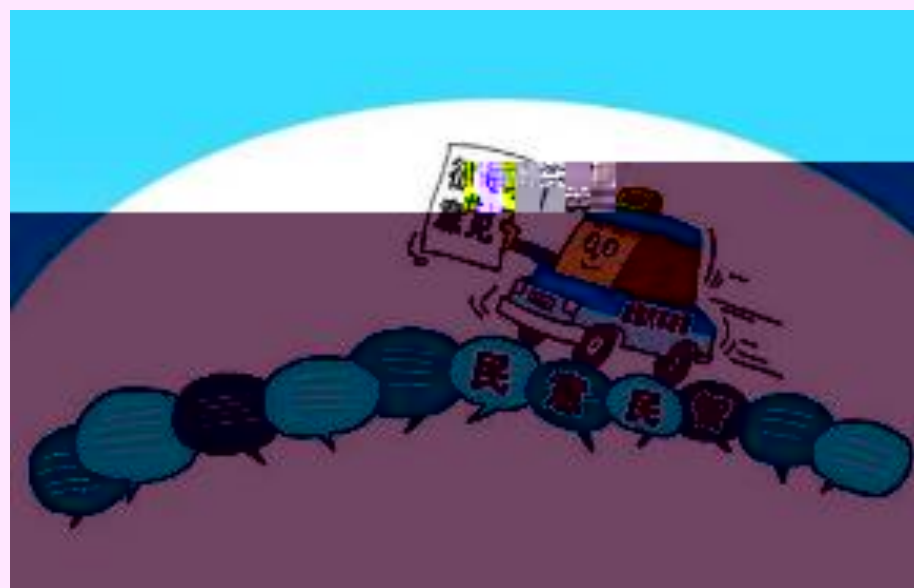
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04
part





1. _____

2. _____

3. _____

4. _____

5. _____

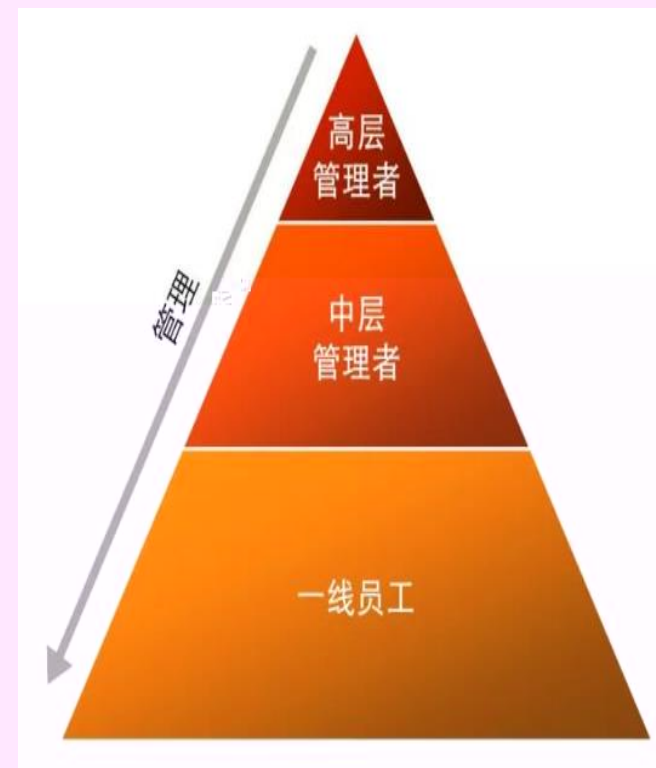


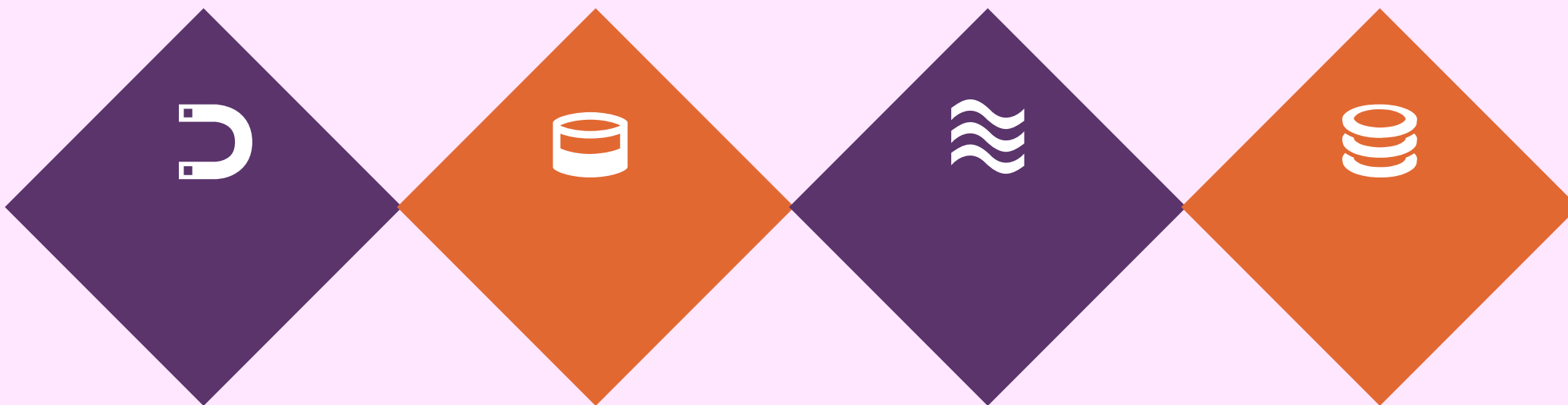
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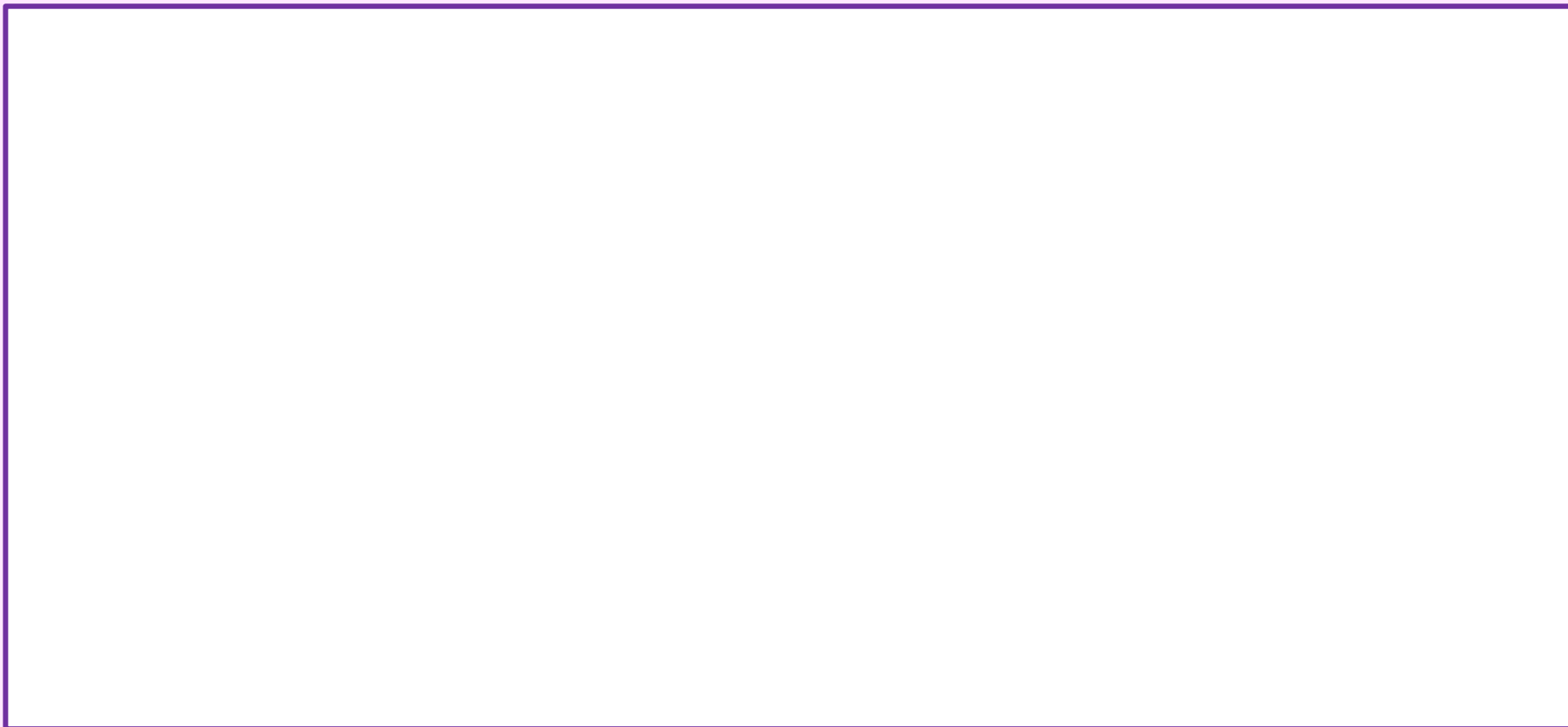
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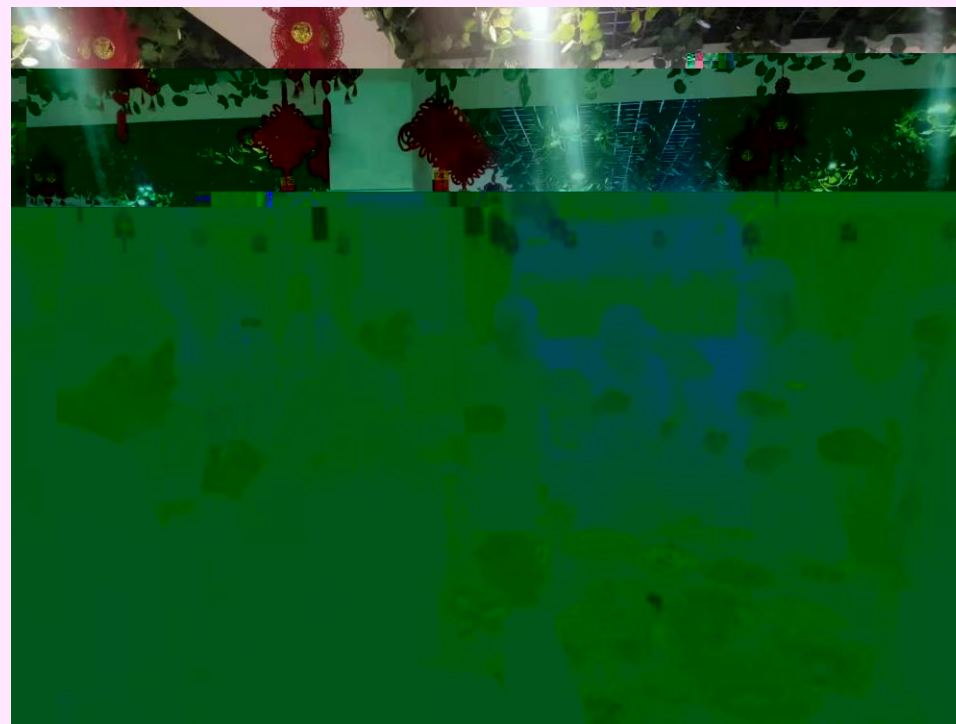




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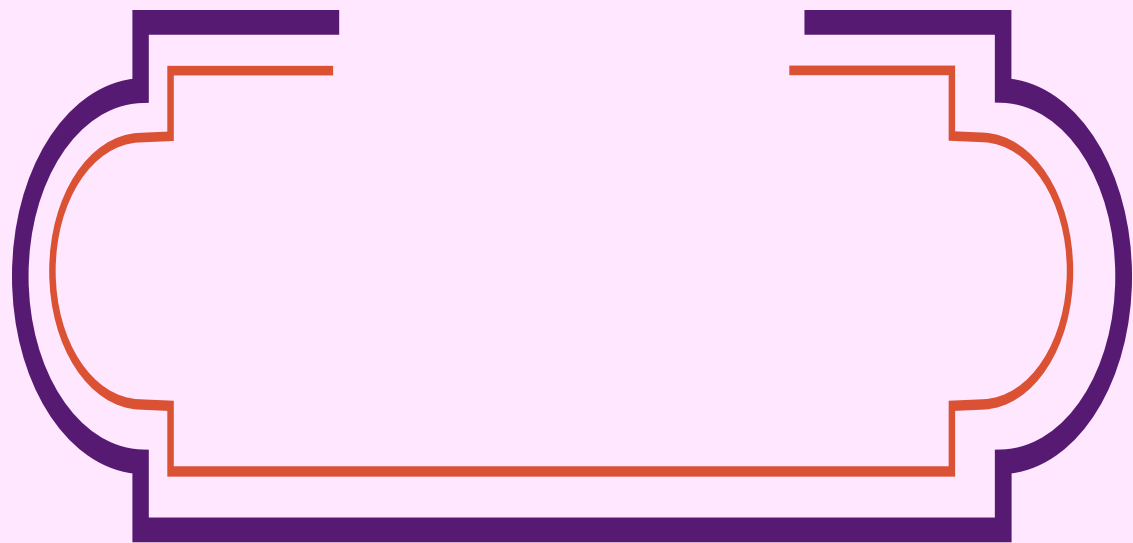
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4



4



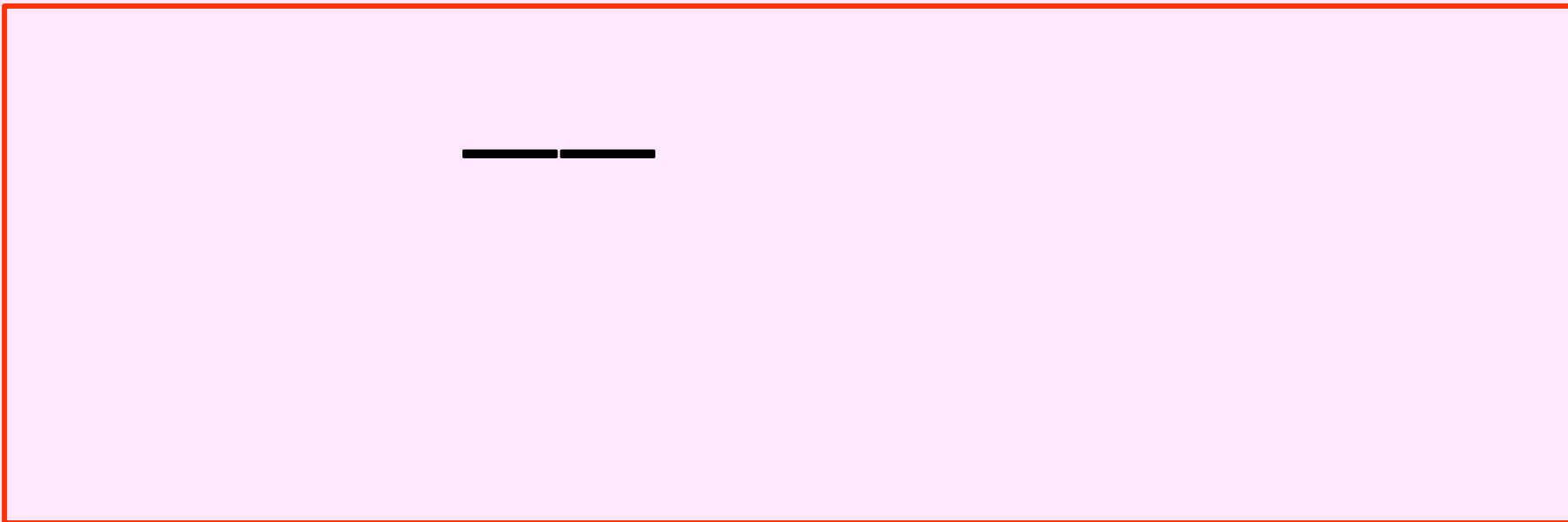
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5





05
part

A

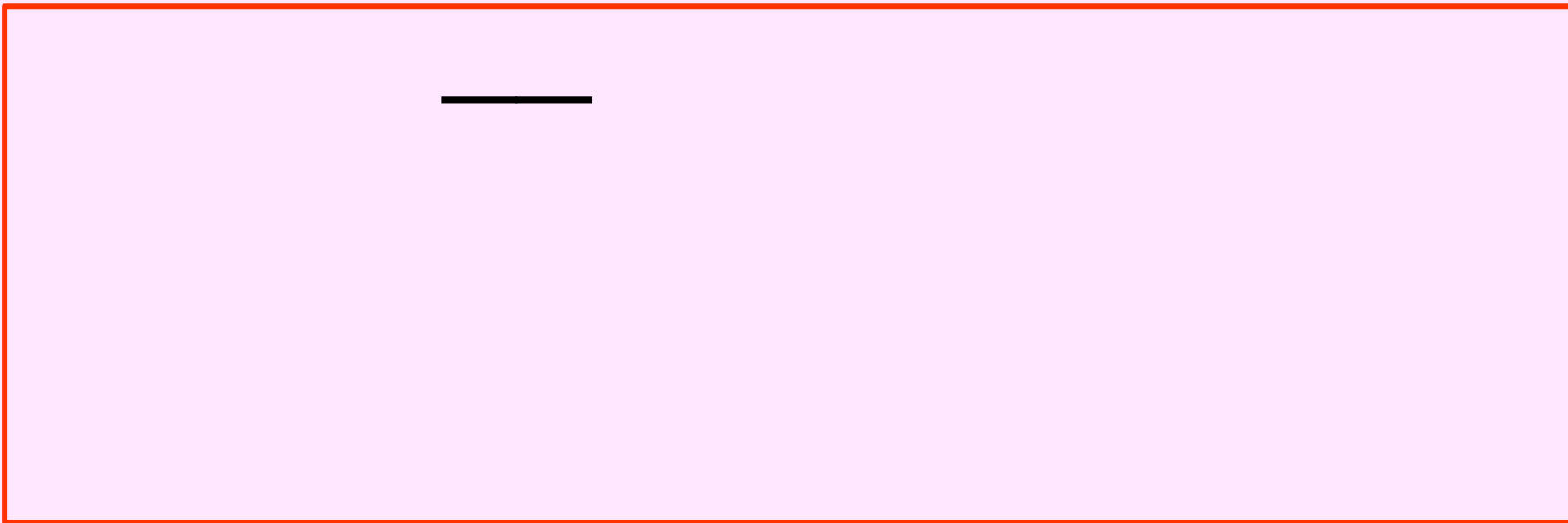
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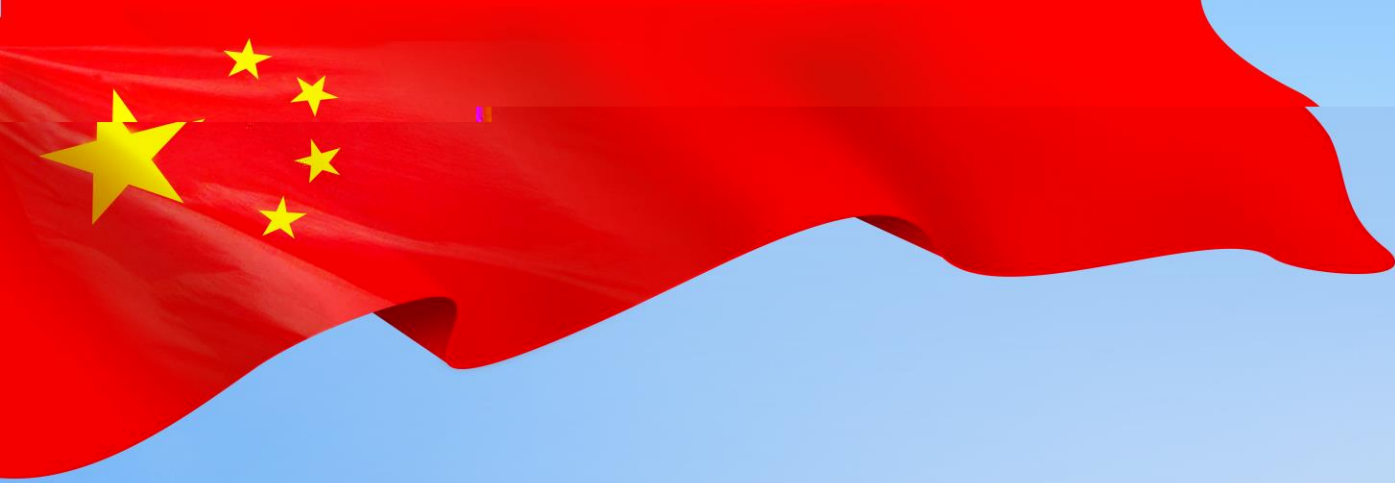
C

D

E







企业家爱国 就是做好产品

为中国人设计 让中国人健康

我是这样想的，也是这样做的

